



## INTRODUCTION TO FARR LAW GROUP

Welcome to Farr Law Group. This will help you understand how we work and what you can expect from us. If you are not comfortable moving forward after reading this, feel free to cancel the meeting; we will not charge you for the cancellation.

### ABOUT FARR LAW GROUP

We are a full-service trusts and estates law firm. We also have expertise in real estate and corporate law. This is necessary because many estates include real property and businesses. We are also trial attorneys. Sometimes we go to court when there is disagreement over a trust or a will.

### WHO IS THE CLIENT?

It is very important that we are all in agreement about whose interest we are helping protect. We may ask you about who our client will be. It seems simple, but it is not always obvious. To avoid possible conflicts of interest, we will need to sort out the following with you:

- Will FLG prepare a will or trust for you only?
- Will FLG represent someone else too—like your spouse?
- Will FLG represent an estate or a trust?
- Will FLG represent another person (with specific written authority showing you have authority to hire us to represent that person)?
- Will FLG represent you against someone else?

### ATTORNEY-CLIENT PRIVILEGE

Our discussions are confidential—even if you have not yet hired us. This is called the “attorney-client privilege.” If a friend or relative attends our meeting, the privilege will likely have been waived. If there were ever a dispute in court about what we discuss, we could then be compelled to reveal what was said.

### OUR FEES

Our attorney fees range from \$310 to \$350 per hour; paralegal fees range from \$170 to \$180 per hour. Our rates are based on what our competitors’ rates, our depth of experience, other engagements we might forego and the extent our office procedures and systems efficiently produce high-quality work product.

For most services, our fees are calculated by multiplying the time spent (rounded up to the nearest tenth of an hour) by the professional’s hourly rate. Sometimes, if we can accurately predict the amount of time a project will take—like estate planning—we may offer an alternative “all-inclusive” flat-fee arrangement.

Sorry, we do not offer free consultations. Some law firms do this to gain clientele; we do not. In our meeting, we will devote our time and knowledge to *you and your issue*. We will either offer you a solution, or a pathway to find the solution.

## ESTIMATED FEES

You may ask that we estimate total fees and costs beforehand. Except for flat-fee matters, **these estimates are not guaranteed maximum amounts.** We do our best, but we cannot predict exactly how much time and effort will be required. This is especially true in matters involving litigation or negotiation, where factors beyond our control will affect the fee. Also, smaller matters can sometimes be very difficult to estimate with precision. It is always easier to predict within hours on a large engagement than it is to predict within minutes on a very small one. If you are not comfortable with this, FLG may not be the best fit. Let us know, and we will gladly refer you to a different law firm.

## COMMITMENT

It is important we know how our clients feel about the services we provide. If you ever feel we are not living up to our commitment or to your expectation of prompt, cost-effective, high-quality legal representation, please let us know. We will do our very best to provide you with the quality of service and personal attention upon which we have built our professional reputation.

*Thank you for choosing Farr Law Group, PLLC*